SPAWAR

NDIA

NATIONAL DEFENSE INDUSTRIAL ASSOCIATION

Are you awake?

Are you sure?

HEAD	**SHOULDERS**
ARMS	**BODY**
LEGS	**KNEES**
ANKLES	**TOES**

One more?

ncle Sam

Outline

- Navy perspective of the challenge
- Virtual SYSCOM solution
- SPAWAR efforts

Navy Wide Paradigm

- Thousands of contracts for similar services for various Navy activities scattered around the country
- No consistent acquisition policy or strategy across Navy enterprise
- Significant duplication in procurement costs
- Limited strategic relationships
- Business information is limited

Current Services Challenges

- Requirement for Services contracting to be Performance-based
- Need a more strategic approach to acquisition of services to leverage service-wide buying power
- Seeking to reduce expenditures on support efforts through increased efficiency and effectiveness

Challenges (cont'd)

- Need to maintain or enhance the participation of small business in Navy acquisition
- Need to improve business intelligence regarding spend practices, cycle time and processes

Virtual SYSCOM (VS)

- A mechanism for cross collaboration between Navy System Commands

- Alignment of contracting functions across the VS is essential to:
  - reduce unnecessary overhead costs
  - improve productivity
  - eliminate redundant operations

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Virtual SYSCOM Solution

SeaPort-e will be the acquisition vehicle of choice to competitively procure *Engineering, Financial and Program Management* contractor support services, with the exception of:

1. **Existing contract support services contracts which are authorized for continued use until the expiration of the performance period, including option periods**
2. **Contract support services which do not fit into Engineering, Financial or Program Management areas**
3. **When use of an alternate vehicle is in the best interest of the Government**

Use of SeaPort-e for other types of services is encouraged

SPAWAR's Preparation

- Forming an IPT to decide how to transition SE&I work to SeaPort-e
- Looking for niche contracts not associated with SE&I to transition at HQ and Echelon III commands
- Establishing COR(s)

SPAWAR's Briefings

- Industry briefings to NDIA and AFCEA in Nov 2004
- Informational briefing to government and industry on 18 Jan 2005
- NDIA Small Business Forum 20 Jan 2005

SPAWAR's Next Steps

- SPAWAR Contracting POC's at HQ, SSC-SD and SSC-CH to attend meetings and training 27 Jan 2005
- March to May 2005 training for PMs and tech codes
- March to May 2005 additional Industry Days

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